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8 MEETING MINUTES FOR THE
9 STATE OF LOUISIANA
10 BOARD OF COMMERCE AND INDUSTRY
11 HELD AT
12 LOUISIANA STATE EMPLOYEES RETIREMENT SYSTEM
13 8401 UNITED PLAZA BOULEVARD, 4TH FLOOR
14 BATON ROUGE, LOUISIANA
15 ON THE 18TH DAY OF JULY, 2011
16 COMMENCING AT 1:30 P.M.

17
18 REPORTED BY: ELICIA H. WOODWORTH, CCR
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1 APPEARANCES:
2 MEMBERS:
3 Mayor Ronnie Harris
William King
4 Bryan Bossier
Millie Atkins
5 Steven Grissom
Steve Windham
6 Gale Potts Rogue
Charles Soprano
7 Lance Belcher
Richard Lipsey
8 Richard Gonsoulin
Andre Fruge
9 Jeffrey Elmore

Gordon Burgess

10 Mark Delesdenier

11

STAFF:

12

Daria Vinning

13 Brenda Guess

Danielle Clapinski

14 Marylyn Friedkin

Sajni Patel

15 Frank Favaloro

Danielle Clapinski

16 Leu Anne Lester Greco

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1 MR. HARRIS:

2 Call to order the Board of Commerce and
3 Industry Meeting

4 Roll call please.

5 MS. VINNING:

6 (Ms. Vinning called roll call.)

7 MR. HARRIS:

8 A quorum having been established, I
9 would like to continue with the agenda
10 today.

11 Approval of the April 20, 2011 minutes.

12 All if favor signify by saying "aye".

13 (Several board members respond with "aye".)

14 MR. HARRIS:

15 All those opposed.

16 (No response.)

17 MR. HARRIS:

18 So ordered.

19 Before I get started, I do want to

20 recognize that I do have a number of

21 requests to speak. I haven't been through
22 every one of them. I tend to believe it has
23 to do with the Enterprise Zone cancellation.
24 If there's anything, I will certainly ask
25 after we get past this.

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1 I would like to ask Mr. Frank Favaloro
2 to give our report on the Quality Jobs
3 Program.

4 MR. FAVALORO:

5 I have seven new applications for the
6 Quality Jobs Program.

7 2009155, BJ Services Company, USA in
8 Caddo Parish; 20100916, Brazos Forest
9 Products LP in Livingston; 2010757, CRS
10 Proppants, LLC in Caddo; 20100962, Canal
11 Refining Company in Acadia; 20100982,
12 Intralox, LLC in Jefferson; 20101190, PCS
13 Nitrogen Fertilizer LP in Iberville; and
14 20081221, Northwest Pipe Company in Bossier.

15 That concludes the applications.

16 MR. HARRIS:

17 Quality Jobs Programs by Mr. Favaloro
18 for approval. All those in favor signify by
19 saying "aye".
20 (Several board members respond with "aye".)

21 MR. HARRIS:

22 All those opposed.

23 (No response.)

24 MR. FAVALORO:

25 We have two Quality job renewals.

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1 053732, Delta Steel in St. Mary; 060764,
2 Hexion Specialty Chemicals, Inc. in St.
3 Charles.

4 That concludes renewals.

5 MR. ELMORE:

6 Motion to approve.

7 MR. HARRIS:

8 For renewal we have a motion by Mr.
9 Elmore, second by Ms. Atkins for renew
10 approval.

11 All those in favor signify by saying

12 "aye".
13 (Several members respond with "aye".)

14 MR. HARRIS:

15 All those opposed.

16 (No response.)

17 MR. HARRIS:

18 Next motion.

19 MR. FAVALORO:

20 We have one request for change in
21 location of the operating site of Allen's
22 Electric Motor Service, Inc., 20090154 from
23 1804 Highway 1 North, Oil City, Caddo Parish
24 to 400 Roy "Hoppy" Hopkins Drive, Vivian,
25 Caddo Parish.

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1 MR. HARRIS:

2 We have one motion for approved moved by
3 Mr. Elmore, second by Mr. Burgess.

4 All those in favor signify by saying
5 "aye".

6 (Several board members respond with "aye".)

7 MR. HARRIS:

8 All opposed.

9 (No response.)

10 MR. HARRIS:

11 Thank you.

12 MR. FAVALORO:

13 We have two requests for change of name.
14 2004-0425, Union Tank Car Company & UTLX
15 Manufacturing, Inc., to Union Tank Car
16 Company & UTLX Manufacturing, LLC in Rapides
17 Parish, and 060764, Hexion Specialty
18 Chemicals, Inc. to Momentive Specialty
19 Chemicals, Inc. in St. Charles Parish.

20 MR. HARRIS:

21 Okay. We have some name changes, moved
22 by Mr. Soprano, seconded by Mr. Windham.

23 All those in favor signify by saying
24 "aye".

25 (Several board members respond with "aye".)

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1 MR. HARRIS:

2 All those opposed.

3 (No response.)

4 MR. HARRIS:

5 So ordered.

6 MR. FAVALORO:

7 We have two requests for change of
8 ownership.

9 0051110, Terra Mississippi Nitrogen,
10 Inc. to CF Industries, Inc., Ascension
11 Parish, and 062464, Port Barre Investments,
12 LLC to Spectra Energy Operating, LLC in St.
13 Landry.

14 MR. HARRIS:

15 Okay. We have requests to change
16 ownership. Mr. Gonsoulin moves. Mr. Lipsey
17 seconds.

18 All those in favor signify by saying
19 "aye".

20 (Several members respond with "aye".)

21 MR. HARRIS:

22 All those opposed.

23 (No response.)

24 MR. HARRIS:

25 Done.

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1 MR. FAVALORO:

2 I have one contract cancelation.

3 Hexion Specialty Chemicals, Inc.,
4 Contract number 060756. Company requests
5 cancelation, no benefits have been filed for
6 or received. The company did not meet the
7 minimum requirements. Ascension Parish.

8 MR. HARRIS:

9 A motion to cancel this contract, moved
10 by Mr. Elmore. We have a second by Mr.
11 King.

12 All those in favor signify by saying
13 "aye".

14 (Several board members respond with "aye".)

15 MR. HARRIS:

16 All those opposed.

17 (No response.)

18 MR. HARRIS:

19 So ordered.

20 MR. FAVALORO:

21 That concludes my report.

22 MR. HARRIS:

23 Thank you, Mr. Favaloro. We appreciate
24 it.

25 The Restoration Tax Abatement Program,

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1 Ms. Sajni Patel.

2 MS. PATEL:

3 I have three applications.

4 Application number 20101156, Champagne
5 Building LLC in St. Tammany Parish;
6 Application number 20101061, Vanderberg
7 Construction in Caddo Parish; application
8 number 20091004, William S. Baldwin in
9 Lincoln Parish.

10 That concludes the applications for RTA.

11 MR. HARRIS:

12 Okay. The Restoration Tax Abatement
13 totaled up to three million dollars, will
14 create six new permanent jobs and 62
15 construction jobs.

16 Is there a motion?

17 Ms. Atkins moves. Second by Mr. Fruge.

18 All those in favor signify by saying
19 "aye".

20 (Several board members respond with "aye".)

21 MR. HARRIS:

22 All those opposed.

23 (No response.)

24 MR. HARRIS:

25 So ordered.

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1 Ms. Friedkin, Enterprise Zone Program.

2 MS. FRIEDKIN:

3 Yes, sir. I have 32 applications.

4 Acadiana Plastics Manufacturing, Inc.;

5 20081226, Acadiana Plastics Molding, Inc.;

6 20080189, Baton Rouge General Medical

7 Center - Mid City in East Baton Rouge

8 Parish; 20080992, Bayou Coating, LLC in East

9 Baton Rouge Parish; 20100654, Beta

10 Engineering, LLC in Rapides; 20081281,

11 CHAND, LLC in Lafourche; 20100891, Chartres
12 Grill, LLC in Orleans; 20100906, Govin
13 Hospitality doing business as Comfort Inn &
14 Suites in Vernon; 20081205, Gravois Aluminum
15 Boats doing business as Metal Shark in
16 Iberia; 20091141, Harrison Fresh Market, LLC
17 doing business as Lakeview Grocery in
18 Orleans; 20091133, JAASIM, LLC doing
19 business as Southern Meat Market in
20 Ouachita; 20080186, Lafayette General
21 Medical Center, Inc. in Lafayette; 20090987,
22 Laxmi of New Llano, LLC doing business as
23 Hampton Inn Leesville/Fort Polk in Vernon;
24 061555, Megha, LLC doing business as Hampton
25 Inn and Suites of New Iberia in Iberia;

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1 20091144, National Heritage Academies, Inc.
2 in East Baton Rouge; 20091181, Pediatric
3 Group of Acadiana, LLC in Lafayette;
4 20101193, PPCW, LLC doing business as
5 Pelican Point Car Wash in St. Tammany;
6 20100869, Quick Way Food Store, Inc. in
7 Tangipahoa; 20081297, RS 522 Entertainment,
8 LLC doing business as Rick's Sporting Saloon
9 in Orleans; 070890, St. Francis Medical
10 Center, Inc. in Ouachita; 20100956, Sucre,
11 LLC doing business as Sucre - A Sweet
12 Boutique in Jefferson; 20081009, The
13 Regional Health Systems of Acadiana, LLC
14 doing business as the Regional Medical
15 Center of Acadiana in Lafayette; 20080819,
16 Vital Hospice, Inc. in Tangipahoa; 20100010
17 Walgreen Louisiana Company, Inc. doing
18 business as Walgreens #13604 in Tangipahoa;
19 20100011, Walgreen Louisiana Company, Inc.
20 doing business as Walgreens #13605 in
21 Lincoln; 20091223, Walgreen Louisiana
22 Company, Inc. doing business as Walgreens
23 #13679 in Jefferson; 20100848, YMCA of the
24 Capital Area in East Baton Rouge; 20090986
25 Zelia, LLC in Orleans.

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1 We have one Apartments/Multifamily

2 Housing Applications.

3 Number 20071355 LDG Multifamily, LLC in
4 Orleans.

5 And then there are three Front End
6 Contracts.

7 20110132, Cornerstone Chemical Company
8 in Jefferson; 200110115, Georgia Gulf
9 Chemicals & Vinyls, LLC in Iberville;
10 and 20101043 Noranda Alumina, LLC in St.
11 James.

12 MR. HARRIS:

13 Thank you.

14 I have a question by Ms. Gale Potts
15 Roque.

16 MS. POTTS ROQUE:

17 The LDG Multifamily, how does this
18 differ from some of the others we are
19 looking at today.

20 MS. FRIEDKIN:

21 They're through the project.

22 MR. HARRIS:

23 And I want to recognize Mr. Safron.

24 MR. SAFRON:

25 I don't need to speak on that issue.

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1 MR. HARRIS:

2 Granted.

3 Okay. We have a number of new
4 applications that are totaling 384 million,
5 creating 1200 jobs and 2100 construction
6 jobs.

7 Is there a motion to approve? By
8 Ms. Atkins, second by Ms. Gale Potts Roque.

9 MR. HARRIS:

10 All right. All in favor signify by
11 saying "aye".
12 (Several board members respond with "aye".)

13 MR. HARRIS:

14 All opposed.

15 (No response.)

16 MR. HARRIS:

17 So ordered.

18 Now, I don't know if everyone has an

19 agenda, but we are on number 6. I don't
20 know what numbers you were interested, so
21 bear with me. We're going to try to get
22 through all of this.

23 Ms. Friedkin, what do you want to do
24 first?

25 MS. FRIEDKIN:

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1 I have a couple of changes that I would
2 like to...

3 MR. HARRIS:

4 Name changes?

5 MS. FRIEDKIN:

6 No. Changes of information that's on
7 the Special Requests.

8 Okay. The first one is Disallowance of
9 Enterprise Zone Program. We would like to
10 defer that for August 14, Application
11 2007-1232.

12 MR. HARRIS:

13 The Villages at Juban Lakes?

14 MS. FRIEDKIN:

15 Yes, sir.

16 MR. HARRIS:

17 We're deferring that?

18 MS. FRIEDKIN:

19 We're deferring that until August.

20 MR. HARRISON:

21 Okay. Well, we have some interest in
22 this obviously.

23 Mr. Allison, we're speaking of one
24 application that was on the agenda to defer
25 for Disallowance of EZ Application. I was

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1 under the impression that this was not part
2 of the overall -- maybe it was.

3 Mr. Allison, tell us what you might be
4 present for.

5 MR. ALLISON:

6 Mr. Tom Delahaye is here. He's the
7 developer of that project. Certain he and I
8 are not in favor of disallowing that. He's
9 here. I'm not sure if he's agreeing to

10 disallowing or a deferral. Mr. Delahaye is
11 here to explain what's going on with his
12 project. I think we ought to give him the
13 opportunity -- I would ask y'all to give him
14 the opportunity to discuss his project and
15 perhaps take action on it.

16 MR. HARRIS:

17 I would be happy to listen, and I am
18 actually looking --

19 Okay.

20 MR. DELAHAYE:

21 Chairman, ladies and gentlemen of the
22 board, my name is Tom Delahaye, and I'm the
23 developer of the project known today as The
24 Villages at Juban Lakes. It was originally
25 conceived as the result of a project I built

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1 next door called The Crossing Apartments,
2 which was an affordable housing complex that
3 opened in 2007. As a result of the heavy
4 traffic I received and was not able to
5 satisfy at The Crossing, which is located at
6 10888 Buddy Ellis Road in Denham Springs, my
7 partners and I decided to try to develop
8 another complex next door, but a market-rate
9 complex immediately next door as a result on
10 property we already own. As a result of
11 putting this application back in, I think it
12 was, 2008 or sometime. I think the original
13 application was November of 2007, and we
14 titled it The Crossing II. It was in
15 conceptual stage at that time. We didn't
16 know exactly what we were going to build
17 because we didn't know the cost. We went
18 through design, ran into some problems with
19 design, and HUD was giving a guarantee on
20 the project. They asked us to change the
21 name because they didn't want it associated
22 with the affordable housing complex next
23 door, so we changed the name and we had to
24 change the style of the building. As a
25 result of the change of the style of the

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1 building, the number of units changed from
2 136 to 144 units. When we originally put in
3 the application, because there was naked
4 land next door, we did not have an address
5 so we just put in the name of the complex
6 that we already owned as 10888 Buddy Ellis
7 Road. We called it The Crossing II. The
8 Crossing II evolved into The Villages at
9 Juban Lakes at 144 units instead of 136
10 units with an address of 11000 Buddy Ellis
11 Road, which we did not get until we were
12 permitted by the Parish to begin the
13 construction at the street address.

14 So our original application said 10888
15 Buddy Ellis Road and said The Crossing II.
16 We changed the name at the request of
17 Housing and Urban Development. We put the
18 correct address as a result of the Parish
19 permitting. But it's all the same exact
20 project that we originally intended, but a
21 change of the name and the actual correct
22 address.

23 MR. HARRIS:

24 I would like to ask the staff to give us
25 the reasoning that this was on the agenda.

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1 I understand you want it to be deferred, but
2 can you give a little background for the
3 board so they understand?

4 MS. WEBER:

5 This is apartments. The board needs to
6 make decisions and things on the advanced
7 notifications and the was different whenever
8 the application came in from the advanced
9 notifications as was the address.

10 MR. HARRIS:

11 Okay. I just want to kind of summarize
12 this. We have an issue with the name and we
13 have an issue with the address that was
14 originally done because there was an
15 application filed for one address and then
16 there's another application or clarification
17 with a new address that doesn't match up

18 with what we have, so that's what they
19 understand. Now, you went through a long
20 discussion and I fully understand how
21 addresses are issued and --

22 MR. DELAHAYE:

23 They're immediately adjacent to each
24 other, Mr. Chairman, and the only reason why
25 we put the 10888 is because we did not have

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1 the 11000 address when we put in the
2 application because the Parish wouldn't give
3 us an address until we were permitted.

4 MR. HARRIS:

5 So you had one project for one purpose
6 only, or you had a project for this and a
7 project for that?

8 MR. DELAHAYE:

9 I only put in one application for one
10 project.

11 MR. HARRIS:

12 And that's all you've ever intended on
13 doing? This is the very same project --

14 MR. DELAHAYE:

15 This is the exact same project that has
16 finished construction and is leased up right
17 now. We are about 75 percent leased.

18 MS. POTTS ROQUE:

19 Is this the project that got a lot of
20 flack from the Parish because it was a
21 multifamily housing, subsidized housing?

22 MR. DELAHAYE:

23 No, ma'am. This was not -- this was
24 market-rate -- actually, the Parish
25 President, when we had our ribbon cutting

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1 this year, said, "This is the type of
2 development we like to see in Livingston
3 Parish."

4 MS. POTTS ROQUE:

5 Right. It was my understanding at the
6 time that all of these housing projects, in
7 order to participate in the program, that
8 they had to be subsidized housing and not

9 just straight market-rate properties. And
10 that was an issue in an effort to rebuild
11 the housing stock for Louisiana workers.
12 What I hear you saying is, there was HUD
13 involved. Was HUD involved in your project?

14 MR. DELAHAYE:

15 Only to give a guarantee on a loan to my
16 lender. That was their only purpose.

17 MS. POTTS ROQUE:

18 And these are market-rate projects?

19 MR. DELAHAYE:

20 Yes, ma'am, but immediately next door at
21 10888 Buddy Ellis Road there's apartment
22 homes that is affordable.

23 MS. POTTS ROQUE:

24 Is this -- for the ones that were here
25 during the remediation of that program, that

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1 program was specifically determined or
2 dedicated to subsidized housing for
3 developing retail; is that not correct? And
4 also, not to exceed units over 100. Those
5 that were over 100 came to us for approval
6 outside the 100; is that correct?

7 MR. ALLISON:

8 No.

9 MR. HARRIS:

10 Just a minute, Don. We might have to
11 just defer to staff rather than look at each
12 member of the board because a lot of stuff
13 has happened with us in our day jobs.

14 MS. POTTS ROQUE:

15 We looked at mixed-income facilities,
16 not straight market-rate because if anybody
17 wanted to -- the majority of the housing
18 stock that was lost at the time -- and
19 people say Katrina and Rita. This was not
20 done for Rita. This was only done for
21 Katrina, however, there were projects that
22 popped up all over South Louisiana and some
23 outside of the region that helped build
24 stock housing and affordable housing for the
25 needy. Now, if I am incorrect -- Marylyn,

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1 could you help me out with this?

2 MS. FRIEDKIN:

3 I did not go back and read the minutes
4 of that board meeting, but I know that
5 subsidized housing was the most important
6 part of the applications for apartments.

7 MS. POTTS ROQUE:

8 Right. It was not market-rate rent.
9 Guys, it was not straight market-rate rent.
10 Now, we did say that we would take some
11 mixed properties where they had a percentage
12 of their units subsidized and some
13 market-rate, but not straight market-rate
14 rent.

15 MR. HARRIS:

16 Mr. Allison, you would like to refute
17 that?

18 MR. ALLISON:

19 Yes, sir. Mr. Chairman, ladies and
20 gentlemen of the board, my name is Don
21 Allison with Advantous Consulting in Baton
22 Rouge. I do represent Mr. Delahaye in this
23 project that's known as The Villages at
24 Juban Lakes. I have an emergency rule
25 that's being passed around to you right now.

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1 I want you to take one and pass it around as
2 much as possible.

3 MR. HARRIS:

4 Does that have anything to do with what
5 Ms. Roque is --

6 MR. ALLISON:

7 It has everything to do with it.

8 MR. HARRIS:

9 Mr. Fruge, you want to comment?

10 MR. FRUGE:

11 I think in the interest of Don, we have
12 to be able to debate the rules we're here to
13 either yes or no or defer. Why don't we, as
14 Marylyn -- why don't we defer and then have
15 the LED give the board and advise them and
16 give them a compelling reason as to why we

17 should cancel?

18 MR. HARRIS:

19 I have a point. Mr. Allison, what I
20 want to get across is the department wanted
21 to defer for whatever reasons and I want to
22 respect that. We need to get to the bottom
23 of this. I'm hearing what y'all are saying.
24 I would much rather get to a point where we
25 have a full understanding of what's being

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1 handed out at the last minute. We may need
2 to have a proper examination and aspect of
3 it. By deferring --

4 I know he wants to comment.

5 Mr. Delahaye wants closure.

6 MR. ALLISON:

7 I really would like the chance to
8 respond to Ms. Roque's point here, and now
9 that you have the emergency rule in front of
10 you, I just want to bring it to your
11 attention -- there's going to be a lot of
12 things before you today. Okay. The
13 emergency rule is short and simple. It says
14 at the bottom of the left-hand column, it
15 says that "A residential development is
16 eligible and may apply for Enterprise Zone
17 benefits if it meets the following
18 requirements: Multifamily residential
19 developments, number one. Number two, it's
20 located in one of the GO Zone parishes.
21 Number three, consists of a minimum of 20
22 units and a maximum of 100 units in a single
23 particular site." And then the definition
24 of a rental unit follows that, about living
25 facilities, sleeping, eating, cooking,

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1 sanitation, et cetera. Then it says, "The
2 board may at its discretion approve an
3 application for development consisting of
4 more than 100 units," and that did happen on
5 this one and all of the others that are in
6 front of you today. They are all over 100
7 units and they were brought to the board and

8 the board approved them. The all meet the
9 requirement of the Enterprise Zone Program,
10 increasing jobs, et cetera, and if
11 application for the project is filed prior
12 to January 1st, 2008. Then three, four,
13 five and six talk about the 35 percent that
14 each project has to meet. That's one of the
15 requirements for the Enterprise Zone
16 Program.

17 There's nothing in here that talks about
18 low-market, below-market, subsidized,
19 market-rate. These are the requirements.

20 MR. HARRIS:

21 Okay. Thank you.

22 How many units are in this development?

23 MR. ALLISON:

24 One hundred and forty-four.

25 MR. HARRIS:

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1 Okay. Wait a second. Don, thank you
2 for this. Please explain to me where I'm
3 missing it. "It consists of a minimum of 20
4 and a maximum of 100."

5 MR. ALLISON:

6 Look further down, Roman Numeral four,
7 iv, "The board may, in its discretion, for
8 good cause, approve an application for a
9 development consisting of more than 100
10 units." That advanced notification for
11 projects over 100 units has been brought to
12 the board. That was done for this
13 development and all the other ones in this
14 room. They were approved.

15 MR. HARRIS:

16 All right. Thank you.

17 Ms. Roque.

18 MS. POTTS ROQUE:

19 In the spirit of trying to rebuild the
20 stock housing after Katrina was the call
21 for this initiative, and that was subsidized
22 housing. Not market-rate rent. Now, if the
23 board chooses to go ahead and allow
24 market-rate rentals to participate, it's up

25 to the board, like he said. We agreed at

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1 the time, I think -- and you all know I'm
2 the one that spearheaded this thing and it
3 was kind of my baby -- to try and help build
4 stock houses for the lower-waged worker in
5 the State, where so many of these people
6 have been misplaced. Not market-rate
7 rentals. These people have good jobs and
8 can afford to pay rent, but we've been
9 trying to rebuild and concentrate some
10 effort and relief on those building stock
11 houses for the lower-income workers.

12 Ladies and gentlemen of the board, if
13 you choose to allow market-rate rentals to
14 participate, I'm here today to do whatever
15 the majority does, but that was not the
16 intent of the board at the time. Yes, we
17 may have approved some advances because they
18 came to us because under normal conditions,
19 residential does not participate in the
20 Enterprise Zone. That is the only reason
21 residential properties were participating.
22 That's sub-dated December -- of 2007 or '08?

23 MS. FRIEDKIN:

24 '07.

25 MS. POTTS ROQUE:

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1 -- 2007. If you notice, all of these
2 advances that's been questioned today were
3 filed in a timely manner, however, it's been
4 questioned whether some of them have been
5 started, and that's the problem. The
6 problem is, it is currently July 2011, these
7 advances were filed in November of 2007. It
8 will soon be four years. These projects
9 still haven't started.

10 MR. HARRIS:

11 Well, wait a second. This one is now
12 complete, is it not?

13 MS. POTTS ROQUE:

14 This one is now complete.

15 MR. ALLISON:

16 And let me add one thing, please.

17 MR. HARRIS:

18 Real quickly because I want to recognize
19 Mr. Fruge.

20 MR. DELAHAYE:

21 The difference for an individual -- if
22 an individual goes to my project next door,
23 which is affordable housing, and his income
24 is \$25,001, he does not qualify, so you go
25 next door. The reason we wanted to build

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1 the property immediately next door is
2 because we were inundated with people who
3 would not qualify after Katrina whose
4 incomes were over the limit, so we felt the
5 need to build this property. So we were
6 responding to the loss of housing stock.

7 MR. HARRIS:

8 Mr. Fruge.

9 MR. FRUGE:

10 Thank you, Mr. Chairman.

11 I would say that while it's somewhat
12 important to remember the historical
13 perspective of what happened, and we could
14 be here next month talking about anecdotal
15 things, what we're here to talk about is
16 what is in the rules at the time the
17 advanced notifications were filed. And
18 within those rules, we need to come to some
19 type of decision relative to exempting or
20 extending. And with that said, I think
21 we're going to come to a decision, but it
22 probably won't be today. My guess is it
23 will have to be at the next meeting.

24 MR. HARRIS:

25 All right. The chair has a problem

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1 because I remember what Ms. Potts Roque is
2 saying, but Mr. Allison has quite correctly
3 pointed out what's in writing. Now, I don't
4 know where the disconnect was and I don't
5 know what the minutes say, but that in
6 itself is reason for cause to defer this so

7 we can make a right decisions. I understand
8 you have a project. I understand that you
9 would like to close this thing out, but I
10 don't feel comfortable because we went
11 through high and lows through that
12 discussion. I remember that vividly, but,
13 yet, it doesn't seem to say that. I don't
14 know if the attorney can look at it and look
15 at the minutes and find out what happened.
16 I'm interested in two things: Dealing with
17 this particular project and understanding
18 its process because, obviously, something
19 didn't hit the page.

20 MS. POTTS ROQUE:

21 In reference to affordable housing, I
22 understand that. I'm going to tell you what
23 is the disconnect. The disconnect is I
24 think we've been hoodwinked.

25 MR. HARRIS:

0031
1 By whom?

2 MS. POTTS ROQUE:

3 I think we've been hoodwinked by the
4 project of the time of the advances and not
5 paying enough attention to what the rents
6 were of these projects at the time they were
7 approved because we all pretty much are not
8 going -- maybe not, but I think for the most
9 part we all thought we were approving
10 subsidized housing, affordable housing
11 projects for stock housing that was lost
12 during Katrina. Now, if I am wrong, I would
13 ask everyone out there to forgive me; but in
14 my heart that we believed that is what we
15 thought we were doing at the time I believe
16 these advances were filed, and if it was
17 known these were going to be market-rate
18 rent, that was not in context with what we
19 were deciding to do at that time. I feel we
20 are being taken advantage of, but they were
21 approved, we have them and now we need to
22 decide what we are going to do about them.

23 MR. HARRIS:

24 I will recognize you, sir. You are?

25 MR. ABNEY:

0032
1 Ken Abney. I'm with Silva, Gurtner &
2 Abney. I would just like to point out I had
3 a project. I think you need to check the
4 minutes. I had a project that was
5 specifically affordable housing with over
6 100 units and they were going to deny it,
7 and it came back to -- in that debate, there
8 was a project in Metairie and my project was
9 in Orleans, and I can't remember the board
10 member that turned us down, but she
11 specifically said, "We do not want more
12 affordable housing in New Orleans East".

13 MS. POTTS ROQUE:

14 With over 200 --

15 MR. ABNEY:

16 It was over 100. But the point was,
17 there was a unit in Metairie that was well
18 over 200 units that automatically approved,
19 and I ended up in a debate why my project
20 was with affordable housing market,
21 historic, new market, had to go through. So
22 I just ask that we go back and look at those
23 minutes because the intent was they wanted
24 affordable housing projects that were not a
25 lot, and those projects that were in

0033
1 Metairie at that time, that was market-rate
2 rent, that was allowed on the advance. So I
3 just ask that we go back and check what was
4 being approved back when they were doing
5 that because I have a different remembering
6 of that timeframe because I specifically
7 had --

8 MS. POTTS ROQUE:

9 If you remember, we tried to get in
10 sync with LHFA and DR at the time was
11 saying "Let's not build anymore subsidizing
12 housing units in excess of 100 units"; do
13 you remember that? So everybody is trying
14 to get in line with that same concept, and

15 that was the reason they said what they said
16 I'm sure, but I would like us to go back and
17 look at the minutes, and I think that
18 everybody who has an application or who has
19 a project out here is worthy of being looked
20 at and given a fair idea as to what the true
21 thought and concept of their allowing the
22 program was at that time. And if it is that
23 they are eligible, let's go ahead and give
24 them the benefit.

25 MR. FRUGE:

0034

1 Mr. Chairman, one more comment. I
2 think, again, it's important to remember
3 historical perspective and so on. I would
4 say the developer has made a compelling case
5 that his project was following the rules.
6 We read them and it says that. But then,
7 again, I suggest that we defer it and let
8 LED make their compelling case of why we
9 should cancel when it looks like we think
10 they're within the rules and let's make a
11 decision at the next meeting.

12 MR. HARRIS:

13 I'll take that as a motion.

14 MS. POTTS ROQUE:

15 I'll second it.

16 MR. HARRIS:

17 Second by Ms. Potts Roque.

18 All in favor of deferral signify by
19 saying "aye".
20 (Several board members respond with "aye".)

21 MR. HARRIS:

22 All of those opposed.

23 (No response.)

24 MR. HARRIS:

25 And I would like to ask the department

0035

1 to look at those minutes and get a report to
2 us so we will know exactly what we're
3 dealing with.

4 Thank you.

5 Now that the hard stuff is over with,

6 let's go to the next one.

7 MS. FRIEDKIN:

8 All right. Cancellation of Advanced
9 Notifications, there has, within the agency,
10 we are asking to instead of canceling, if
11 the board would put a "ready for occupancy"
12 time limit on those applied for July the 1st
13 of 2013 with advances.

14 MR. HARRIS:

15 So in other words, completion date of
16 2013?

17 MS. FRIEDKIN:

18 Yes.

19 MR. HARRIS:

20 All right. I want to recognize there is
21 a lot of people here that would like to
22 speak and I understand that Mr. Don Allison
23 represents a number of these. And is there
24 anyone else who represents clients today?

25 Could you identify yourself please?

0036
1 MR. BRODERICK:

2 Jesse BRODERICK from DOA.

3 MR. HARRIS:

4 DOA, yes. You're right here.

5 Okay. Good. I would like beg the
6 pardon of all those people who would like to
7 come up and speak. I know you came
8 through some tough weather because I know I
9 did. Let's have a summary position by Mr.
10 Allison and each of the consultants that
11 represent clients and then we'll get to the
12 clients.

13 So what's before us is the department is
14 recommending not to cancel, but to change
15 the date of completion to July 1 of 2013;
16 correct?

17 MS. FRIEDKIN:

18 Yes, sir.

19 MR. HARRIS:

20 So, Mr. Allison, that is what is the
21 decision to be made by the board.

22 MR. ALLISON:

23 Mr. Chairman, will all due respect, if
24 you would give me a minute. This is a
25 complete shock and we're surprised that this

0037
1 is being changed, so I need to look at the
2 people that I'm here for just to ask, for
3 one thing, how they feel. I think they can
4 speak for themselves perhaps when they want
5 to come up.

6 MR. UNKNOWN:

7 If there's no completion deadline -- we
8 can't be bound by that. We've been building
9 for, what, five years now. We're building a
10 220 million dollar project.

11 MR. ALLISON:

12 Let me get some overview statements on
13 the situation at hand, and maybe some of the
14 developers would like to speak for
15 themselves. I think that would be a good
16 idea.

17 MR. HARRIS:

18 Let me tell you what I know. What I
19 know is that the department understood that
20 there were some concerns relative to the
21 outright cancellation and that's why you
22 made a special trip up here, to be against
23 that. To the department's credit, I
24 appreciate their looking at it to say "Let's
25 change the cancellation date so that we can

0038
1 extend a period of time so that these
2 projects can get underway." Many of these
3 are by and by good projects and we also
4 understand that there has been other
5 extenuating circumstances where -- now,
6 Number one, the extenuating circumstance of
7 Hurricane Katrina and Rita occurred. The
8 second thing is that we also recognize is
9 that there was a financial meltdown in 2008.
10 Finances fell together. We understand that.
11 I don't think anyone on this board wants to
12 be the one that kills a project. We want to
13 assist, but we also need to bring this baby

14 to an end and we need a set date whereas
15 these things are along the way. And I don't
16 know how much money is invested. I don't
17 know what kind of interest rates you have,
18 but I'm sure you want to get it completed as
19 well, get some income and the project
20 becomes a success.

21 So is it the wording that the completion
22 date is a problem?

23 MR. ALLISON:

24 I think that language is a concern to at
25 least some. I don't know what that signal

0039

1 means, but -- you agree that is what we are
2 concerned about?

3 I think that's -- it seems that word
4 "completed" and -- what was the word --
5 "ready for occupancy" for July 1st, 2013
6 could be a problem.

7 Now, there could be another way or
8 another compromise we could talk about where
9 we have a date by which the projects have to
10 start, if the department could define the
11 word "start". Okay? I think if you would
12 hear from some of these developers, you will
13 agree that they have started. They have
14 spent lots of money doing a lot of things to
15 make these projects happen.

16 MR. HARRIS:

17 It was pointed out to me because I asked
18 the definition of the word "start". On the
19 advanced notification form that everyone
20 signed, the definition of start is right
21 there.

22 MR. ALLISON:

23 Not on the advanced notification.

24 MS. POTTS ROQUE:

25 The start date.

0040

1 MR. ALLISON:

2 The language for date but it's not
3 defined.

4 MS. POTTS ROQUE:

5 Why do they even put that there?

6 Because the date is usually the same --

7 MR. HARRIS:

8 I'm just guessing...

9 Acknowledgement of advanced
10 notification. Okay? This particular one
11 was sent to a developer that said "an
12 advanced notification shall be filed prior
13 to beginning of construction. 'Beginning of
14 construction shall mean the first day
15 foundations are started, facility
16 installation begins, materials purchased,
17 equipment received or new hire is made.'"

18 MR. ALLISON:

19 The form was made before the thing
20 happened because that's a requirement.
21 We're trying to get an understanding now of
22 what has to be done by a certain date of the
23 future. That's the discussion we're having
24 now. So we can pick a date and we can agree
25 on what has to happen by that date and maybe

0041

1 we can come to a solution here, but that's
2 the key issue, though. And I think the that
3 the structure has to be completed and the
4 building occupied by a certain date, I'm
5 hearing this would be a problem, but if we
6 can talk about it and we can agree on what
7 has to be done for them to start the
8 project --

9 MR. HARRIS:

10 "Any construction shall mean the first
11 day foundations are started." Okay? That's
12 what --

13 MR. ALLISON:

14 That's what's in that letter. Let's talk
15 about this new policy that we're going to
16 set as far as what has to be done by what
17 date in the future.

18 MS. POTTS ROQUE:

19 That's it.

20 MR. HARRIS:

21 All right. Let me say that the start

22 date, what you're talking about is what date
23 would you suggest that would be reasonable?

24 MR. ALLISON:
25 December 31st?

0042

1 What we propose is evidence that a
2 project has started could be the fact that
3 money has been invested, how much money has
4 been spent. Putting price on -- if a
5 developer brings a document to you --

6 MR. HARRIS:

7 I could hire you and I could have
8 started it.

9 MR. ALLISON:

10 We're talking about if a developer can
11 demonstrate and document that he's spent
12 \$250,000 by December 31st of this year, that
13 would be an amicable solution.

14 MR. HARRIS:

15 Okay. Ms. Friedkin.

16 MS. FRIEDKIN:

17 The July 1st, 2013 date was came upon
18 because it was about six months after the
19 ending date of both of these projects. The
20 State can no longer say what we are wanting
21 done. It's just a multi-housing facility.
22 Probably what they're talking about -- Juban
23 Parc has a lot of stock there, so they're
24 doing more than apartments. They're doing
25 medical and retail and commercial and stuff

0043

1 like that.

2 MR. HARRIS:

3 All right. Let me say that the concern
4 that I have about the completion date is
5 that, assuming that there's a lot of time
6 which would have normally been done without
7 any interference of financial meltdowns of
8 money and all of that stuff, it still would
9 have been around -- some of these dates were
10 around February 28th of 2013; right?

11 MS. FRIEDKIN:

12 Yes, sir. Somewhere in there.

13 MR. HARRIS:

14 Well, needless to say, construction
15 takes a certain period of time, so
16 everything got pushed back, so it changed
17 the concept of completion date to the start
18 date. I mean, this is -- at the beginning
19 of this whole program, the start date was
20 going to have been a particular date; right?

21 MS. FRIEDKIN:

22 The start date can be sometime after
23 receipt of the event of the State. And all
24 of these that are on this special, they all
25 have revised their start date sometime in

0044

1 2010 and there's one of them with a start
2 date of January 1st of 2011, and that one
3 has an ending date of December the 31st --

4 MR. HARRIS:

5 All right. I'm going to throw out
6 something, that the start date is defined --
7 I think that this is a quotation from some
8 of our established rules; right, with the
9 definition of construction begins; right?

10 MS. FRIEDKIN:

11 Yes.

12 MR. HARRIS:

13 I would like to consider that the start
14 date takes place prior to July 1 of 2012,
15 which would give a year, a little less than
16 a year, but 11 months for you guys to get
17 your finances straight or whatever. That's
18 totally different. That's not the
19 completion date. It's a start date within
20 11 months. And, actually, you guys have
21 been investing money, so I'm sure you want
22 to see that money be put to work.

23 MR. ALLISON:

24 I would like to offer Mr. Collier who
25 worked --

0045

1 MR. HARRIS:

2 That's fine.

3 MR. COLLIER:

4 Prior to this meeting I had the pleasure
5 of becoming acquainted to the entire
6 universe of individuals who want to invest
7 in Louisiana and build all of these housing
8 projects. I'm one of I think it's 10, 11 or
9 12. Everyone in our discussions is very
10 grateful for the benefit that's been
11 bestowed upon these projects. I think that
12 you can well understand that the incentive
13 is a major component in trying to piece
14 together financing.

15 As to the definition of start date and
16 bounding from your rules construction and
17 foundation I think will work for everyone
18 else except for maybe one other company for
19 this reason, which might be a modification:
20 We are approved for a 220 million dollar
21 multiuse development. We are providing for
22 a multifamily housing above the retail
23 component, so we will not be getting to the
24 housing foundation maybe for a substantially
25 long time, yet we have already invested four

0046
1 million dollars in our project preparing
2 site. So as to trying to get your arms
3 around this so we all can make more and
4 better jobs for Louisiana, we are going to
5 be the ones standing on the side saying "No,
6 that doesn't work." All I ask is that as to
7 our project, if we can demonstrate
8 alternatively by that date that we are well
9 underway with our project in some fashion,
10 then I would think it works for all of us.

11 MR. HARRIS:

12 Mr. Collier, with all due respect, I
13 understand you're going to be doing a lot
14 things, you're going to be building marinas
15 and stuff and then you'll get too -- but I
16 think that this program was meant to be an
17 incentive, which means we're going to give
18 you something to get it done now, not just
19 we're going to give it to you. I think that
20 was the whole concept way back when.

21 Ms. Roque.

22 MR. COLLIER:

23 Well, let me speak to another matter
24 because I want to tell you how disappointed
25 I am that I have to be here. I was head of

0047
1 Economic Development for the City of New
2 Orleans for five years and we administered
3 the Enterprise Zone Program and we were
4 gleeful that our little contribution
5 provided with some State tax rebate of sales
6 tax made some projects work faster and got
7 into the economy.

8 It is very disappointing. We are not
9 the enemy here. We are the guys that are
10 your constituency. We're looking to use
11 that to turn and say we want business in
12 Louisiana. We want you to build multifamily
13 housing. We want you to build anything that
14 meets the needs of the economy of the State,
15 and it is a little bit disconcerting to have
16 to beg for something we've already qualified
17 for. So what I'm asking you to do, Mayor
18 Harris, is not to take a view of somehow
19 we're getting something -- the only people
20 who are going to lose anything here are the
21 people in this audience. Who loses because
22 the incentive is applied to these projects?

23 Nobody.

24 MR. HARRIS:

25 Mr. Collier --

0048
1 MR. COLLIER:

2 Those incentives are there for a win for
3 the economy, a win for jobs, and if you gave
4 it to us and then you take it away, that's a
5 terrible message to send out to the
6 community that wants to invest in Louisiana.

7 MR. HARRIS:

8 And I just feel I have to respond
9 because if you are versed in your position
10 and you also stated in the beginning that
11 you're a little different than everybody

12 else because of what you're doing.

13 MR. COLLIER:

14 Right.

15 MR. HARRIS:

16 And that's why I asked someone to speak
17 for the group that represents the overall
18 aspect, which that obviously was denied
19 because look how fast we can talk about
20 something different. Look, we want to make
21 sure that this thing works. If it doesn't
22 work for everybody because yours is a little
23 different, I don't think that getting on
24 your soap box telling us how you feel about
25 how you're denying use is such an injustice

0049

1 to everybody. We're willing to work with
2 everyone, but I don't know is your plan is
3 coming in five years, ten years? When will
4 it ever come? You know, we're want to just
5 leave the door open for that benefit of the
6 project. You know, you'll get the incentive
7 for everything else.

8 MR. COLLIER:

9 We don't want, Mr. Harris, anything that
10 we're not entitled to. We're not your enemy
11 here. All I'm trying to tell you is that
12 everyone else was able to comply with your
13 newfound definition of the language of
14 start. Ours just happened -- I would love
15 to be able to do it, but it just doesn't
16 work for us. So if all I'm asking -- and I
17 don't think it's too much to ask -- is that
18 if you're making a new rule that applies to
19 all but one of the applicants, can you open
20 the door that applies to us as long as we
21 show that we are in the process of moving
22 forward consistent with the terms and
23 incentive of the Enterprise Zone
24 designation. We can certainly do that.

25 MR. HARRIS:

0050

1 And you have yet to give us a start date
2 that meets our criteria.

3 MR. COLLIER:

4 I'm prepared -- we have already invested
5 four million dollars. What you have grabbed
6 onto at the meeting today and the definition
7 of construction as foundation. If you tell
8 me you build a foundation before July 1st of
9 2012 and that foundation may or may not be
10 for apartments that's two stories up and
11 that qualifies, I'm happy with that. What I
12 don't want to do is have anybody have a
13 misunderstanding that we somehow did not
14 qualify like everybody else for this
15 benefit. We really want to be here and we
16 want to have -- because we feel about
17 proceeding with out project. We have the
18 support of the Parish President, our Parish.
19 We've been at this for 15 years on this
20 Friday and we've moved 35 million cubic
21 yards of materials. We're still 500 houses
22 we've built. We are not going away.

23 MR. HARRIS:

24 Thank you.

25 Ms. Roque.

0051

1 MS. POTTS ROQUE:

2 What are your rental rates for this
3 property?

4 MR. COLLIER:

5 Don't have a clue. Don't have a clue.

6 MS. POTTS ROQUE:

7 Are they subsidized?

8 MR. COLLIER:

9 No. These units will not be subsidized.

10 MR. HARRIS:

11 Okay. Thank you very much for your
12 comments.

13 Okay. I want to make sure that we have
14 a subject matter, you know, a couple of
15 things of what's acceptable, and I would
16 like to have a motion from the board so that
17 we can have that item that's up for debate.

18 Mr. Fruge.

19 MR. FRUGE:

20 Yes. Just a couple of comments. Your
21 compromise, in my estimation, is a good one.
22 I had a conversation with somebody who's in
23 the audience today a week and a half or so
24 ago, I think that's what they're shooting
25 for was that a compromise date where the

0052
1 project can get started, and I think that
2 you have proposed that. I will, yes, make
3 that a motion that your date of July 1st,
4 2012 for project to start and I think your
5 idea of started was construction has
6 started.

7 MR. HARRIS:

8 We have a motion by Mr. Fruge.

9 MR. FRUGE:

10 And also I want to add this for that
11 motion, that "started," the project as we
12 have heard, I mean, it might take a long
13 time to finish, but at least it would have
14 started.

15 MR. HARRIS:

16 There is a motion before the board. Is
17 there a second?

18 Ms. Atkins seconds. All right.

19 And that's all it is right now is a
20 motion and that's what we're going to talk
21 about, start date by July 1.

22 Okay. I know they're lining up, so for
23 the discussion I ask that will be on that
24 motion.

25 Mr. Allison.

0053
1 MR. ALLISON:

2 I'm going to try to relay the motion
3 apparently is acceptable. He would like to
4 have the ability to demonstrate to you all
5 some other way again that he has started.
6 That's all he's asking for.

7 MR. COLLIER:

8 Do this for everybody else.

9 MR. ALLISON:

10 Do this for everybody else and let him

11 have the opportunity to use whatever
12 evidence or documentation or facts he has to
13 try to make his case and you can say yes or
14 no to him.

15 MR. HARRIS:

16 Okay. That's a great idea. I would
17 like to know if that would work for
18 everybody else. Let's deal with everybody
19 else right now.

20 MR. ALLISON:

21 They're telling me yes. Everybody in
22 the audience is telling me yes.

23 MR. HARRIS:

24 That it works. Okay.

25 MR. ALLISON:

0054

1 Just give Mr. Collier the chance to
2 present other information he might have when
3 the time comes to ask you not to cancel his.
4 He's got it now, I guess. I mean...

5 MR. HARRIS:

6 I welcome you back to the podium just
7 because I have a question or two.

8 Your Enterprise Zone Application from
9 what I understand deals with a lot of stuff.
10 You're building buildings, you're building a
11 marina, you're going to qualify for what
12 programs? I'll ask you rather than assume I
13 know.

14 MR. COLLIER:

15 We qualify for the Enterprise Zone
16 Program for those developments, and this
17 Enterprise Zone application also -- just to
18 show you how our company thinks and
19 operates, we were approved for 150 million
20 dollars in GO Zone bonds because of the
21 financial collapse. The State leadership,
22 the Governor and the Secretary of State
23 Treasury asked us if we were going to be
24 able to use those GO Zone bonds would we
25 give them back to the State and we did

0055

1 because we couldn't sell the bonds. So

2 we're not out here trying to look for
3 something that we don't think we're entitled
4 to. That was a big, big issue for us. We
5 understand that we would nonetheless qualify
6 for the balance of the project. What makes
7 ours so different is because it's
8 multi-leveled and multi-g geared. I think
9 we're creating an issue, but we're trying to
10 sever it out. If we paid sales tax for the
11 cement to build a structure --

12 MR. HARRIS:

13 Have you started on any construction?

14 MR. COLLIER:

15 We've built the roadways and we've just
16 recently raised the elevation of the ground.
17 We will be starting on the construction of
18 the marina, but we have not started on
19 anything vertical. And I think that's part
20 of the -- the conception of this issue is if
21 you drive by and not understand that we've
22 spent 250 million dollars on this thing.

23 MR. HARRIS:

24 Ms. Friedkin.

25 MS. FRIEDKIN:

0056

1 I would like to remind everyone that
2 there is a Federal Project Period, and
3 that's the maximum amount of time that a
4 project can take. I have mentioned --

5 MR. HARRIS:

6 On advanced notification to completion?

7 MS. FRIEDKIN:

8 No. From the start date.

9 MR. HARRIS:

10 From start to completion is 30 months.

11 MS. FRIEDKIN:

12 And I spoke in e-mails with Mr. Collier
13 and, it might have been, with Mr. Juarez, I
14 mentioned that as everything developed that
15 they would send in an advanced notification
16 for a restaurant or something or like a
17 hotel or for other parts of this project.

18 MR. HARRIS:

19 And he entered just one for everything?

20 MS. FRIEDKIN:

21 Well, right now they have one for
22 everything, but it's not going to work
23 because it's going to take over 30 months to
24 complete the whole project.

25 Your project is multifaceted. It's

0057

1 several. And you have started?

2 MR. COLLIER:

3 Yes.

4 MS. FRIEDKIN:

5 It's one application for all, however,
6 you just heard that if the housing
7 proportion isn't completed within 30 months
8 from the time you started. I would like to
9 say, do you have a problem with submitting
10 a copy of your plan to the department so
11 that they can see the it's phases that
12 you're going to be doing?

13 MR. COLLIER:

14 Not at all. The department --

15 MS. FRIEDKIN:

16 I think if you can come to us that you
17 have a plan that is phasing in the
18 residential part and you can provide the
19 department with that and we can put it on
20 file with your paperwork, that that would be
21 sufficient enough once you've started
22 whatever on that project.

23 MR. HARRIS:

24 And I think Ms. Friedkin has been very
25 helpful to us in pointing out that because

0058

1 we have such a long term, that it is to our
2 advantage to compartmentalize and phase our
3 project and what we have to do that.

4 Mr. Gonsoulin.

5 MR. GONSOULIN:

6 I have one more clarification. I think
7 we've made a lot of progress here. I thank
8 the board for all of your diligence in this.
9 I want to clarify one thing. If you see on

10 a part of the agenda, there's a handout that
11 gives the revised on a current project date
12 of start to completion. I think what
13 they've proposed in here and broke it down
14 correctly that the project would start under
15 the definition we talked about earlier by
16 July 1st, 2012. Some of these project dates
17 really need to be amended for some of these
18 projects that are going to meet that
19 definition but not for all here, so when
20 that is needed, we're going to make sure
21 there is no question about notification, on
22 here where it says completion date of
23 12/31/11 that's a lot different than started
24 by 7/1/12, and so depending on which
25 project, if they need to revise their dates

0059

1 one more time, they would be allowed to do
2 so if it meets the rule that you're about to
3 adopt.

4 MR. HARRIS:

5 The 30 month rule is for any project?

6 MS. FRIEDKIN:

7 Yes, sir.

8 MR. HARRIS:

9 So we should not have problems with the
10 completion date moving back based on this
11 motion that we're going to consider
12 adopting. And once it starts, we have 30
13 months. So in 30 months we put a period on
14 this; right?

15 MS. FRIEDKIN:

16 Yes, sir.

17 MR. GONSOULIN:

18 So if you if you reduce the start date
19 and completion date we might have to slide
20 out a little bit in order to --

21 MS. FRIEDKIN:

22 With the department meeting special
23 circumstances, do you want me to --

24 MR. HARRIS:

25 No.

0060

1 MS. FRIEDKIN:

2 I'm talking about the revision of the
3 project date.

4 MS. ATKINS:

5 The revision of the project date has to
6 be done. Now, from the start date of those
7 revisions, this is where we're looking at
8 the revision. And that's a program rule.
9 That's not the board rule or a special
10 exception rule, so that rule is going to
11 stand as it exists today.

12 Don, I would like to ask you this: Are
13 all of these other cancellations --

14 MR. ALLISON:

15 No. There's some of each. Let me point
16 one thing out, though. This is all that's
17 left --

18 MS. ATKINS:

19 We don't have a problem with that, Don.
20 You know that. All we want to do is allow
21 everybody to participate. Be it not, it's
22 market-rate or not market-rate, that
23 market-rate rentals was not the intent.
24 Okay? That is we approved them as a board
25 because they had to come before us. We want

0061
1 to see them started. We want to see them
2 finished. We want to see you get your
3 benefits. We just did not think that
4 anything was happening in the area of some
5 of these projects and that's how they were
6 sent up for cancellation. If we have an
7 agreement that everybody can be started by a
8 certain date, I don't think we need to
9 discuss this any further.

10 MR. HARRIS:

11 So that's where we are. We've got a
12 motion. We understand that that is one
13 application for the Enterprise Zone for
14 Tammany Holding is going to come; right, and
15 you're going to provide the whole plan to
16 Ms. Friedkin and that will qualify
17 everybody; right?

18 MS. FRIEDKIN:

19 Everybody and they will be held by the
20 rules of the program as they fit. So I can
21 revise the project dates one time.

22 MS. POTTS ROQUE:

23 How many times do you normally revise
24 them?

25 MR. HARRIS:

0062

1 Well, the point is, is that we know that
2 the start date is prior to July 1, 2013;
3 right?

4 MS. FRIEDKIN:

5 Yes, sir.

6 MR. HARRIS:

7 At that point, you know that you have 30
8 months to pick from. If they want to finish
9 in 21 months or 25 months, then that's okay.

10 MS. POTTS ROQUE:

11 Well, they're not going to operate like
12 that. The construction phase could take 30
13 months. They can start next month or they
14 can start July of 2013 or is it '12?

15 MR. HARRIS:

16 July 1, 2012.

17 MS. FRIEDKIN:

18 And they can be market-rate apartments?

19 MS. POTTS ROQUE:

20 If they're pre-approved, we got to stop
21 the bleeding and move forward.

22 MR. HARRIS:

23 Mr. Broderick, you've been so quiet.

24 MR. BRODERICK:

25 My name is Jesse Broderick. We're here

0063

1 representing Volunteers of America. We just
2 want to make sure you heard from us that we
3 are here okay of the proposed changes in the
4 motion of the program

5 MR. HARRIS:

6 And the gentleman that's been wanting to
7 talk so much.

8 MS. POTTS ROQUE:

9 We want to work with you all. We just
10 want to know that you've started and that
11 it's just not sitting over open ended to
12 come face us again in a year because the
13 department has been working to clean up some
14 of this stuff because it's to their
15 advantage to get these things off their desk
16 and off the table so that, you know, we can
17 know what's working for us and what's not
18 working and move on. And, like I said, once
19 again, the reason you're up for cancellation
20 is because there was thought that you had
21 not started the project and if you hadn't
22 started since you applied in 2007, we really
23 needed to know whether or not this was
24 viable project and if it was going to be
25 constructed and if it was going to move

0064
1 forward, and if not, we could cancel the
2 contract. Okay?

3 MR. HARRIS:

4 Mr. Grissom.

5 MR. GRISSOM:

6 Mr. Chairman, one question.

7 MR.:

8 Are we to understand that all of these
9 projects are current and expected to be
10 started?

11 MR. ALLISON:

12 Yes, sir.

13 As far as I know, they're all going to
14 be started. Some of these other
15 developments, we won't file an application
16 for the Enterprise Zone if it never starts.

17 MR. HARRIS:

18 I hear exactly what you're saying. If
19 they're all good to go, we don't want
20 anybody to come back and say "Oh, we need
21 another extension, Mr. Harris."

22 MR. ALLISON:

23 Everybody told me that the start date of
24 July 1, 2012 is acceptable. And I
25 appreciate you taking the time to clean this

0065

1 up. And I know it's been a lot of
2 consternation over projects that completion
3 dates started so forth and I commend you for
4 doing that and we should still try to catch
5 up on all of the work that we're not sure
6 of. And whether it be family housing or
7 subsidized housing, but the board itself
8 needs a better understanding sometimes prior
9 to this meeting of what we're facing. But I
10 do agree with what we've done today and I
11 think all of these people deserve to go
12 ahead with their projects.

13 MR. HARRIS:

14 Mr. Grissom.

15 MR. GRISSOM:

16 I had a question that might be for
17 Chairman -- my appreciation to go forward
18 with this motion is that expenditures on
19 residential construction that's happened
20 after the 30 months passed, after the 7/1/12
21 date, would not be eligible for the sales
22 tax rebates; is that how I should interpret
23 this motion?

24 MR. HARRIS:

25 What normally happens when someone

0066

1 doesn't meet the end date? They come and
2 ask for an extension; right?

3 MS. FRIEDKIN:

4 Okay. When the application is filed and
5 the application is due 90 days after
6 completion of the project, the start date
7 and ending date that is on the application
8 becomes the contract effective date and so
9 that's the contract. So the Department of
10 Revenue gets a copy of that application and
11 that contract and anything that's completed
12 prior to the contracts start date or at the
13 end of the project end date, you cannot get
14 your sales tax rebate.

15 MR. GRISSOM:

16 So a follow-up question would be, with

17 this motion, it sounds like we fully clarify
18 the end date of eligibility for expenditures
19 on residential associated with a
20 Katrina-related program; is your
21 appreciation?

22 MS. FRIEDKIN:

23 It's my understanding that if they have
24 a start date of July 1 of 2012, they have to
25 be through the project in 30 months, which

0067

1 would be December the 31st of 2014, and any
2 items that they received after the 30
3 months, then no sales taxes would be rebated
4 on those items after December 31st of 2014.

5 MR. HARRIS:

6 And if you really want to get technical,
7 if you start next month, it's really not
8 December 31st --

9 MS. FRIEDKIN:

10 Right. It's 30 months from that date.
11 Your maximum project period is 30 months.

12 MR. GRISSOM:

13 Thank you for that clarification. I
14 appreciate it.

15 MR. HARRIS:

16 In the interest, everybody did so well
17 filling out these forms, I want to recognize
18 you and I want you to wave to everybody. I
19 want to make sure you're recognized and if
20 you have something to say, you can say it.

21 Scott Brunn.

22 MR. BRUNN:

23 I do want to say one thing.

24 MR. HARRIS:

25 On this?

0068

1 MR. BRUNN:

2 On this.

3 MR. HARRIS:

4 Come to the microphone please.

5 MR. BRUNN:

6 This will be very short and it's for
7 fun, but this is for Ms. Roque. Our rents

8 are going to be -- it's 250 units, but our
9 rents are going to go for \$192 a month for
10 two bedrooms all the way to 728, and three
11 bedrooms are going to go from 224 to 828, so
12 it's very affordable housing.

13 MS. POTTS ROQUE:

14 Thank you very much.

15 MR. HARRIS:

16 Thank you.

17 Okay. Jimmy, we know you are with Don.

18 Murray McCullough.

19 AUDIENCE:

20 He's gone.

21 MR. HARRIS:

22 He's gone.

23 Vanessa Bridges.

24 MS. BRIDGES:

25 I'm Vanessa Bridges. I'm with Bridges

0069

1 Development Corporation, which is a
2 subsidiary of Volunteers of America Greater
3 New Orleans. I just want to thank you for
4 defending this.

5 MR. HARRIS:

6 We haven't voted yet.

7 MS. BRIDGES:

8 Thank you for considering it. And our
9 project has helps tremendously. Thank you.

10 MR. HARRIS:

11 Thank you.

12 David Garcia. Are you waving or are you
13 speaking?

14 MR. GARCIA:

15 I will say that our development is
16 proceeding 100 percent.

17 MR. HARRIS:

18 Jordan Manseur(spelled phonetically).

19 You're the guy. Okay. Sorry I didn't
20 recognize you earlier. You were doing great
21 background work.

22 Edmond Johnson.

23 MR. JOHNSON:

24 (Inaudible.)

25 MR. HARRIS:

0070

1 Jeff with --

2 Oh, there you are, Jeff.

3 Do you have anything to say?

4 I couldn't get your last name, could

5 you...

6 MR. SIMMONS:

7 Jeff Simmons.

8 MR. HARRIS:

9 Oh, Simmons. That's what it says.

10 James Dotsh.

11 MR. DOTSCH:

12 I want to say one thing. Thank you all

13 for considering this, but I wanted to let

14 you know that our project is an industrial

15 paint building built in 1906 and you're

16 saving a historic monument.

17 MR. HARRIS:

18 Thank you.

19 And Bill Golf with Josephine Roberts as

20 well.

21 Mike Rodriguez.

22 Thank you very much. That takes care of

23 all that were turned in.

24 Are we ready to go? I think we are.

25 All those in favor of the motion, which

0071

1 is to extend the start date to July 1 of

2 2012, that's the motion.

3 We've got someone that has a question.

4 MR. UNKNOWN:

5 That's the latest it can occur? Because

6 you said earlier that we can construct

7 tomorrow.

8 MR. HARRIS:

9 Please do.

10 Any other questions?

11 MS. FRIEDKIN:

12 Does everybody understand that if they

13 start after the July 2013 date, you will not

14 be eligible?

15 MR. HARRIS:

16 Yes. If you don't make the July 1, 2012
17 date, it's over; right, everybody?

18 Okay. There's a motion on the floor.
19 All those in favor signify by saying "aye".
20 (Several board members respond with "aye".)

21 MR. HARRIS:

22 All those opposed.
23 (No response.)

24 MR. HARRIS:

25 So ordered.

0072

1 Thank you very much. I appreciate your
2 time.

3 MR. UNKNOWN:

4 I would like to bring to you in the
5 interest of the board as well as Tom
6 Delahaye, to maybe save some time, you know
7 in the discussion, Ms. Roque had to say
8 about multi-family, mixed use other things
9 that came in the project, but later in the
10 discussion you said that you recognized that
11 you've approved what you've approved, you
12 want to move on and get on with it and I
13 would like just lay something out and ask
14 that you make a motion to reconsider the
15 deferment of Tom Delahaye's item based on
16 the fact that -- I wasn't a part of the
17 original board meeting, but I've read the
18 rules and the rules do -- they don't require
19 that there be mixed income. I certainly
20 appreciate the need for mixed income
21 developments, but the State felt and has
22 acknowledge the need for housing,
23 market-rate and below market-rate, for
24 example, the HUD 221 (d4) project, you know,
25 the Federal Government will guarantee a

0073

1 mortgage for a project even if it's at
2 market-rate. And in this situation where we
3 have the rules that don't require on their
4 phase, notwithstanding what we have
5 discussed in the proceedings, I understand
6 what your understanding of the proceedings

7 were, but they're not reflected in the law.
8 And Tom Delahaye had an application that
9 wasn't approved and he built his project and
10 now all he's doing is asking for approval of
11 his contract. It wasn't below market-rate,
12 and that wasn't a requirement and neither
13 are all of the projects in this case, so
14 I'll ask that you just move to reconsider a
15 completed project that was completed within
16 the rules.

17 MS. POTTS ROQUE:

18 Is Mr. Delahaye still here?

19 MR. HARRIS:

20 Yes, he is.

21 MS. POTTS ROQUE:

22 Mr. Delahaye, would you come back up?

23 MR. DELAHAYE:

24 Yes, ma'am.

25 MR. HARRIS:

0074

1 Ms. Roque, would you like to reconsider
2 this?

3 MS. POTTS ROQUE:

4 I would like to ask him a couple of
5 questions first.

6 What are your rates for this property?

7 MR. DELAHAYE:

8 One bedroom I think is around 700, two
9 bedroom around 800 and three bedroom around
10 900.

11 MS. POTTS ROQUE:

12 And what parish is this?

13 MR. DELAHAYE:

14 Livingston.

15 MS. POTTS ROQUE:

16 Livingston Parish was one of the largest
17 parishes in East Baton Rouge to grow after
18 Katrina. With that and the fact that this
19 initiative was setting forth to help create
20 housing stock for those that were less
21 fortunate and had to move, just like we had
22 people who were unfortunate and could not
23 afford to pay such rent, we had people with

24 great jobs and methods of income that could
25 support these rents. I would look at the

0075

1 board and say, you know, Livingston Parish
2 acquired a significant amount of growth
3 after the hurricane, which says that people
4 definitely shifted there. This is what we
5 wanted for housing, stock housing in that
6 area for people who that when they had to
7 leave the immediate Gulf Coast can come
8 inland somewhat and find housing. I'm not
9 fond of market-rate rent, but I do know that
10 we have to have substantial housing for
11 people when the population shifts are
12 immediate and have to happen and we know how
13 much we're growing in the central region of
14 the State and the City of Baton Rouge, I
15 would consider reconsidering the act on that
16 project today.

17 MR. HARRIS:

18 Motion to reconsider by Ms. Roque.

19 MR. LIPSEY.

20 I second.

21 MR. HARRIS:

22 Second by Mr. Lipsey.

23 All those in favor with the
24 reconsideration please signify by saying
25 "aye".

0076

1 (Several board members respond with "aye".)

2 MR. HARRIS:

3 All those opposed.

4 (No response.)

5 MR. HARRIS:

6 Okay. That means we're going to talk
7 about it.

8 MR. DELAHAYE:

9 Okay.

10 MR. HARRIS:

11 One of the concerns that I have is this
12 business with the address, the name of the
13 thing, I mean, it's like a show hand. I
14 thought my hearing was going bad and found

15 our your mic wasn't on so I didn't hear a
16 whole lot of what you said, but honestly,
17 that was one of the problems I had with this
18 particular project. It was different than
19 the others because of the difference in the
20 applications, and that's what staff had to
21 go by. Whatever is written is the
22 application. So...

23 MR. DELAHAYE:

24 I understand, Mr. Chairman, but there
25 was no intent to deceive at all. It's the

0077

1 same project in the same location, the only
2 difference is the municipal address is two
3 digits off, but we didn't have a municipal
4 address at that time, and instead of 136
5 units, it's 144 units because we changed
6 from two-story walkups to three-story
7 walkups, and when you're building buildings,
8 that don't come out to be the same number.

9 MS. POTTS ROQUE:

10 And may I say too that your project was
11 secured with HUD funding?

12 MR. DELAHAYE:

13 Yes, it was. Yes, ma'am.

14 MS. POTTS ROQUE:

15 Thank you.

16 MR. HARRIS:

17 We have a motion to approve? We just
18 reconsidered. Do you move to approve the
19 Village?

20 MS. POTTS ROQUE:

21 I move to approve Village at Juban
22 Lakes.

23 MR. HARRIS:

24 And per the discussion of Mr. Grissom.

25 MR. GRISSOM:

0078

1 Yes. I know our team had a few concerns
2 with the address and location, multiple
3 projects, but at this point, the testimony
4 is there is a greater degree of
5 understanding of the project now, and we

6 feel confident that the the
7 misrepresentation was for the renamed
8 project that we're currently discussing?

9 MS. POTTS ROQUE:

10 Yes, sir.

11 MR. DELAHAYE:

12 And I do have maps that reflect what I'm
13 saying.

14 MS. POTTS ROQUE:

15 Do we need to do anything in reference
16 to the name correction on the paperwork to
17 say dba or whatever? Nothing?

18 MS. FRIEDKIN:

19 I think everything's fine now.

20 MS. POTTS ROQUE:

21 Okay. Good luck.

22 MR. HARRIS:

23 Okay. There's a motion and a second to
24 approve. All those in favor signify by
25 saying "aye".

0079

1 (Several board members respond with "aye".)

2 MR. HARRIS:

3 All those opposed.

4 (No response.)

5 MR. HARRIS:

6 All right. Thank you.

7 MR. DELAHAYE:

8 Thank you.

9 MS. FRIEDKIN:

10 I have one more revision. On the
11 Contract/Application Cancellation,
12 application number 050752, Newpark Mats and
13 Integrated Services, LLC needs to be
14 removed.

15 MR. HARRIS:

16 The application needs to be removed?

17 MS. FRIEDKIN:

18 No, sir.

19 MR. HARRIS:

20 You mean the active --

21 MS. FRIEDKIN:

22 It's under cancellation of contracts,

23 roman numeral three, page three.

24 MR. HARRIS:

25 What page again?

0080

1 MS. FRIEDKIN:

2 Page three of the Special.

3 MR. HARRIS:

4 Okay. I'm looking on page three.

5 What's the name?

6 MS. FRIEDKIN:

7 It's Newpark Maps and Integrated

8 Services.

9 MR. HARRIS:

10 And you want to remove that?

11 MS. FRIEDKIN:

12 Yes, sir. We need to take it off
13 because it does not need to be canceled. On
14 the list for cancellation.

15 MR. HARRIS:

16 Have we taken action on this yet?

17 MS. FRIEDKIN:

18 No, sir, but I'm about to read all of
19 the other cancellations.

20 MR. HARRIS:

21 Okay. So I need a motion -- help me out
22 with this. I need a motion to delete
23 Newpark Mats from the books?

24 MS. FRIEDMAN:

25 Yes, sir.

0081

1 MR. HARRIS:

2 Do we move to approve all of them with
3 the exception of that one?

4 MS. FRIEDKIN:

5 If you want to do it that way.

6 MR. HARRIS:

7 That's what I'm saying. I thought we
8 did them all.

9 MS. FRIEDKIN:

10 No, sir. We haven't done -- we've only
11 gotten through the apartments.

12 MR. HARRIS:

13 All of the Contract/Application

14 Cancellations that's on this agenda.
15 MS. FRIEDKIN:
16 Yes, sir. I would like to remove one.
17 MR. HARRIS:
18 Okay. So there's a motion to approve
19 all except this one that you are removing.
20 Second by Mr. Elmore.
21 MR. LIPSEY:
22 I have a question.
23 MR. HARRIS:
24 Question by Mr. Lipsey.
25 MR. LIPSEY:

0082

1 Is there anybody here to speak about it
2 before we vote on it?
3 MR. HARRIS:
4 Good point.
5 Is there anyone here to speak about
6 Newpark Mats and Integrated Services, LLC?
7 MS. FRIEDMAN:
8 Yes, sir, there is.
9 MR. STEPHAN:
10 My name is Stephan. I represent Newpark
11 Mat. The letter of rejection that the
12 Department of Revenue was lifted, and so
13 when the objection was lifted by revenue, it
14 allowed the project to move forward in
15 contract with the issue and that process as
16 we go. And I'll be happy to answer any
17 questions.
18 MR. HARRIS:
19 Thank you.
20 So you're not objecting to anything.
21 You want to move it?
22 I think we have a motion and a second.
23 Any questions?
24 All those in favor signify by saying
25 "aye".

0083

1 (Several board members respond with "aye".)
2 MR. HARRIS:
3 All those opposed.
4 (No response.)

5 MR. HARRIS:

6 So ordered.

7 MS. FRIEDKIN:

8 Two name changes.

9 MR. HARRIS:

10 And they are?

11 MS. FRIEDKIN:

12 Contract number 20040159, the current
13 name is US Support Company, Inc. and it
14 needs to be changed to TPUSA, Incorporated.

15 MR. HARRIS:

16 I thought it was going from US Support
17 to Keystone Automotive?

18 MS. FRIEDKIN:

19 No. That's the way it turned out, but
20 that's not correct.

21 MR. HARRIS:

22 So let's not look at this; right?

23 MS. FRIEDKIN:

24 Okay. US Support Company has been sold
25 to TPUSA, Incorporated.

0084

1 MR. HARRISON:

2 So Keystone is not...

3 MS. FRIEDKIN:

4 Keystone Automotive wants to change
5 their name also from Keystone Automotive
6 Industries Tennessee, Incorporated to
7 keystone Automotive Industries,
8 Incorporated, so they want to take the --

9 MR. HARRIS:

10 So they were reversed?

11 So US Support Company to TPUSA and
12 Keystone Automotive --

13 MS. FRIEDKIN:

14 To Keystone Automotive Industries,
15 Incorporated. The want to take Tennessee
16 out of their name.

17 MR. ELMORE:

18 So moved.

19 MR. HARRIS:

20 All those in favor signify by saying
21 "aye".

22 (Several board members respond with "aye".)
23 MR. HARRIS:
24 All those opposed.
25 (No response.)

0085

1 MS. FRIEDKIN:
2 A little bit more confusion, I have a
3 contract reactivation for Laitram, LLC,
4 contract number 20020566. I talked to them
5 about this before we canceled it and they
6 told me they were going to send a
7 cancellation letter and all of a sudden,
8 they have staff check into what I have
9 expressed prior to this and they now have
10 corrected the Employee Certification Report
11 and SUTA Reports. So there's three
12 companies down there.

13 MR. HARRIS:
14 Yes. Okay. I understand. Is there a
15 motion to reactivate this?

16 MS. POTTS ROQUE:
17 I'll move.

18 MR. HARRIS:
19 Ms. Roque moves. Second by Ms. Atkins.
20 All those in favor signify by saying
21 "aye".

22 (Several board members respond with "aye".)

23 MR. HARRIS:
24 All opposed.
25 (No response.)

0086

1 MR. HARRIS:
2 Thank you, Ms. Friedkin.

3 MS. FRIEDKIN:
4 Thank y'all.

5 MR. HARRIS:
6 Okay. Moving right along. Industrial
7 Tax Exemption Program, Ms. Lori Weber.

8 MS. WEBER:
9 Yes, sir. Before I start, since I know
10 you probably want me to do this in globo, I
11 do have two deferrals, Sabine Treating, LLC,
12 project number 20110766 and 0728, and we're

13 requesting deferral until August of '14.
14 That's how Sabine had requested it.
15 MR. HARRIS:
16 Say that again, Sabine?
17 MS. WEBER:
18 Sabine Treating, LLC.
19 MR. HARRIS:
20 There was two?
21 MS. WEBER:
22 Two.
23 MR. HARRIS:
24 So you would like to a motion to approve
25 254 in globo?

0087

1 MS. WEBER:
2 Correct.
3 MR. HARRIS:
4 Is there a motion? Mr. Bossier moves.
5 Second by Mr. King.
6 All those in favor signify by saying
7 "aye".
8 (Several board members respond with "aye".)

9 MR. BOSSIER:
10 Is that number correct?

11 MS. WEBER:
12 I can give you the correct bottom line
13 if you would like me to?

14 MS. ROQUE:
15 Please.

16 MS. WEBER:
17 Okay. The total is 254 applications and
18 you have \$7,190,849,653 dollars for
19 investments with potential tax relief of
20 \$1,638,069,844.

21 MR. HARRIS:
22 Thank you very much.
23 Do we have a motion?

24 MR. BOSSIER:
25 Is that in the trillions?

0088

1 MS. WEBER:
2 No, millions.
3 MR. HARRIS:

4 Mr. Bossier?

5 MR. BOSSIER:

6 Yes.

7 MR. HARRIS:

8 Mr. Windham seconds.

9 All those in favor signify by saying

10 "aye".

11 (Several board members respond with "aye".)

12 MR. HARRIS:

13 All those opposed.

14 (No response.)

15 MR. HARRIS:

16 So ordered.

17 MS. WEBER:

18 Okay. Do you want me to do the

19 transfers next?

20 MR. HARRIS:

21 Yes, please.

22 MS. WEBER:

23 Delta Steel, LP, contract 050732, 050732

24 A and 20090138 to New Industries,

25 Inc./William C. New Development Company, LLC

0089

1 in St. Mary; Hexium Specialty Chemicals,

2 Inc. 2001954, 20029238, 20039390, 050544,

3 061252, 20090701 and 20100540 to Momenive

4 Specialty Chemicals, Inc. in Rapides;

5 Laitram, LLC, 20090456 to Laitram Machinery,

6 Incorporated, Jefferson; Cytec Industries,

7 Inc., all active contracts to Jefferson;

8 Northrop Grumman Ship Systems, all active

9 contracts to Huntington Ingalls,

10 Incorporated in Jefferson; Shreveport Red

11 River Utilities, LLC, 20000542 and 20000542A

12 to General Motors, LLC in Caddo; Bollinger

13 Calcasieu, LLC, contract 20080493 to

14 Bollinger Fourchon, LLC in Calcasieu to

15 Lafourche Parish.

16 MR. HARRIS:

17 Thank you very much.

18 Is there a motion to approve?

19 MS. POTTS ROQUE:

20 So moved.

21 MR. HARRIS:
22 Moved by Ms. Roque. Second by
23 Mr. Lipsey.
24 All those in favor of Transfers of
25 Ownerships signify by saying "aye".

0090

1 (Several board members respond with "aye".)

2 MR. HARRIS:

3 All those opposed.

4 (No response.)

5 MR. HARRIS:

6 So moved.

7 MS. WEBER:

8 Okay. The next is a change of name on
9 Tax Exemption, Shaw Sunland Fabricators,
10 Inc., all active contracts to Shaw
11 Fabricators, LLC in Livingston Parish.

12 MR. HARRIS:

13 Do I hear a motion?

14 Mr. King moves. Ms. Atkins seconds.

15 All those in favor signify by saying

16 "aye".

17 (Several board members respond with "aye".)

18 MR. HARRIS:

19 All those opposed.

20 (No response.)

21 MR. HARRIS:

22 Thank you.

23 MS. WEBER:

24 Next is change of location, Allen's
25 Electric motor Service, Incorporated,

0091

1 contract number 20090154 from 1804 Highway 1
2 North, Oil City to 400 Roy "Hoppy" Hopkins
3 Drive, Vivian in Caddo; C five B, LLC --
4 pardon my extra L -- contract number 051302,
5 from 8096 Global Drive, Sulphur in
6 Calcasieu to 1515 Highway 24, Larose in
7 Lafourche.

8 MR. HARRIS:

9 Do we have a motion.

10 Moved by Mr. Burgess. Second by

11 Ms. Roque.

12 All those in favor signify by saying
13 "aye".
14 (Several board members respond with "aye".)

15 MR. HARRIS:

16 All those opposed.

17 (No response.)

18 MR. HARRIS:

19 Done.

20 MS. WEBER:

21 All right. Partial Transfers, Metro
22 Mechanical, Incorporated, contract number
23 20090923 in the amount of 118,986, Metro
24 Mechanical retains \$4,582, W investments,
25 LLC receives \$114,404 in Tangipahoa;

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1 Bollinger Calcasieu, LLC, contract number
2 062436 in the amount of 617,419, Bollinger
3 Calcasieu retains \$375,071 in Calcasieu
4 Parish, Bollinger Amelia Repair receives
5 \$242,348 in St. Mary; Bollinger Calcasieu,
6 LLC, contract number 20081278 in the amount
7 of \$173,735, Bollinger Calcasieu retains
8 nothing, Bollinger Morgan City receives
9 \$128,500 in St. Mary, Bollinger Shipyards
10 Lockport received \$45,235 in Fourchon.

11 MR. HARRIS:

12 Motion by Mr. Soprano. Second by
13 Mr. Windham.

14 All those in favor signify by saying
15 "aye".
16 (Several board members respond with "aye".)

17 MR. HARRIS:

18 All opposed.

19 (No response.)

20 MR. HARRIS:

21 Thank you.

22 MS. WEBER:

23 All right. I have several
24 cancellations, Spidle Turbeco, contract
25 050235 and 06025, company has closed their

0093

1 facility and has requested cancellation of
2 the contracts. This is in Lafayette. Hood

3 Industries, contracts 20020382, 05392,
4 061033, 070378 and 20080712, they have been
5 shut down since May of 2008. They are not
6 manufacturing, and we request cancellation
7 of these contracts, Red River. Koch
8 Nitrogen Company, contracts 20019283 and
9 20029164, they dismantled and removed their
10 ammonia plant and they are using it as a
11 terminal only and request cancellation.
12 This is in Ouachita. AmericanTruss, LLC,
13 contract 061623, they have ceased operation
14 and filed for bankruptcy. The consultant
15 has requested cancellation of this contract
16 because there is no manufacturing at the
17 site. This is in Tangipahoa. Allison
18 Marine, contract 06184, the company has
19 requested cancellation of this contract.
20 This is in Lafourche.

21 MR. HARRIS:

22 Okay. Five cancellations. Do we have a
23 motion?

24 Moved by Mr. Burgess. Second by
25 Mr. Gonsoulin.

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1 All those in favor signify by saying
2 "aye".
3 (Several board members respond with "aye".)

4 MR. HARRIS:

5 All those opposed.
6 (No response.)

7 MR. HARRIS:

8 So ordered.

9 MS. WEBER:

10 And then I have 13 renewals. Do you
11 need me to read them?

12 MR. HARRIS:

13 No, ma'am.

14 MS. WEBER:

15 Okay.

16 MR. HARRIS:

17 You can see them as listed. There is no
18 change. We have 13 renewals.

19 Do we have a motion?

20 Moved by Mr. Lipsey. Second by
21 Mr. Belcher.
22 All those in favor signify by saying
23 "aye".
24 (Several board members respond with "aye".)
25 MR. HARRIS:

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1 All those opposed.
2 (No response.)
3 MR. HARRIS:
4 So ordered.
5 Mr. Grissom, your remarks.
6 MR. GRISSOM:
7 Thank you, Mr. Chairman. I would like
8 to keep my remarks brief. I know you've had
9 a long meeting. There's a handout that you
10 should have at your desk, the news release
11 that came out last Friday. I just wanted to
12 share that with the board and thank you for
13 your contributions towards our economic
14 development success.

15 For the third straight year in a row,
16 The Gulf, which is a magazine that covers
17 economic in the Southern US, recognized
18 Louisiana State of the Year in the South.
19 In the two prior years, we were recognized
20 the Co-State of the Year. This year, we
21 were recognized outright as the State of the
22 Year. This ranking reflects the significant
23 job-creating projects and Capitol Investment
24 projects in calendar year 2011. The
25 majority of those projects did come to this

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1 board for some sort of approval. So, once
2 again, I want to thank you for your
3 contributions. We're very excited about
4 this recommendation, and it goes a long ways
5 towards helping us in our business
6 development efforts with other companies
7 that may not have considered Louisiana. It
8 establishes a level of credibility. It also
9 reflects very well in our department and the
10 team we have. It's a great team, and it's a

11 great recognition of our team's efforts.

12 So, again, I want to keep my remarks
13 brief, but I wanted to share this good news
14 with you. You can read this release for a
15 couple of other details about the recognize
16 about the recognition.

17 Thank you.

18 MR. HARRIS:

19 Would you like to introduce Ms. Danielle
20 Clapinski?

21 MS. GRECO:

22 I would like to introduce Danielle
23 Clapinski, who is our new staff attorney and
24 will be assigned as board counsel. She
25 attended this meeting, and if you have any

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1 questions about related to the board
2 meetings or programs, please direct them to
3 Danielle. She comes to us from the
4 Department of Revenue, where she worked and
5 she is very familiar with our Tax Exempt
6 programs and is very knowledgeable.

7 MR. HARRIS:

8 Thank you very much, Ms. Greco.

9 Danielle, thank you very much. We look
10 forward to working with you.

11 MS. CLAPINSKI:

12 Thank you.

13 MR. HARRIS:

14 Is there any other comments for the good
15 of the order? If not --

16 MS. POTTS ROQUE:

17 I would like to say something.

18 MR. HARRIS:

19 Ms. Roque.

20 MS. POTTS ROQUE:

21 I talked to a couple of people earlier
22 in reference to our meeting next month. You
23 know, it's August and kids are going back to
24 school and college and some people want to
25 take their kids off to college and there are

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1 other things going, some people are still

2 taking vacation. Does anybody know that
3 they're not going to be here next month?
4 Just us three? So ladies, y'all already
5 know us three aren't going to be here.

6 We don't want to have happen what we had
7 happen last month.

8 MR. HARRIS:

9 Okay. Thank you. Anything else?

10 MR. BURGESS:

11 I move we adjourn.

12 MR. HARRIS:

13 Mr. Burgess moves we adjourn.

14 Mr. Elmore seconds.

15 All those in favor signify by saying
16 "aye".

17 (Several board members respond with "aye".)

18 MR. HARRIS:

19 All those opposed.

20 (No response.)

21 MR. HARRIS:

22 So moved. Meeting adjourned.

23

24

25

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1 STATE OF LOUISIANA:

2 This verification is valid only for a transcript
3 accompanied by my original signature and original blue
4 seal on this page;

5 I, Elicia H. Woodworth, Certified Court Reporter
6 in and for the State of Louisiana, as the officer before
7 whom this testimony was taken, do hereby certify that
8 the witness, to whom oath was administered, after having
9 been duly sworn by me upon authority of R.S. 37:2554 did
10 testify as hereinbefore set forth in the foregoing
11 pages;

12 That this testimony was reported by me in the
13 stenotype reporting method, was prepared and transcribed
14 by me or under my personal direction and supervision,
15 and is a true and correct transcript to the best of my
16 ability and understanding;

17 That I am not related to counsel or to the
18 parties herein, nor am I otherwise interested in the

19 outcome of this matter.
20 Baton Rouge, Louisiana, on this date _____.

21
22 _____
23 Elicia H. Woodworth, CCR
24 Certificate No. 27014
25